

Dillon Gage's Terry Hanlon Named President of the Professional Numismatists Guild

Hanlon Praises Group's Professionalism, Says PNG Aims to Attract More Young Members

Addison, TX (September 3, 2013)... Terry Hanlon, President of [Dillon Gage Metals](#) in Addison, Tex., was chosen as President of the [Professional Numismatists Guild](#) (PNG) for the upcoming 2013–2015 term at the group's board meeting on Aug. 11 in Rosemont, Ill. In the last two years, Hanlon has served as PNG's Vice President.

The PNG's nine-member board meeting preceded the Aug. 13–17 Chicago World's Fair of Money, held by the American Numismatic Association (ANA) in Rosemont.

Under PNG bylaws, member-dealers elect board members at large, and then board members select officers from within their group. Founded in 1953, trade-group PNG includes many of the nation's top rare coin and paper money dealers and has members from seven other countries.

"I hope I've already established the credibility of **Dillon Gage Metals** as very committed to the coin business," Hanlon said in an August interview with *Coinweek* at the World's Fair of Money. As PNG president, he hopes to make the partnership between PNG and ANA, a group he greatly respects, even stronger. "Our shows are strictly because of ANA. PNG is working with auction companies and ANA to make joint exhibitions the best they can be."

Hanlon, who has been in the business for over 34 years said PNG is eager to attract fresh faces, and he encourages young people to take an interest in coins. He and his colleagues want to be joined by new ranks. "PNG has developed a program to bring young numismatists into the business," he noted. "All of us here are getting older. It's an exciting business and we'd like to encourage America's youth to get involved."

In April, PNG announced it would create a program to recruit and train the next generation of coin dealers. PNG is developing an online course in the fundamentals of numismatics and will sponsor paid, three-month internships at the nation's top dealerships and grading services. The group will accept applications this fall from candidates 21 to 32 years old for internships starting next year.

Hanlon added that he's pleased to lead such an enthusiastic organization. "PNG has a great board of directors, providing a lot of professionalism, and it has a tremendous membership of honest, hardworking people."

Other officers selected by the PNG board in August were Vice President Fred Weinberg of Fred Weinberg & Company in Encino, Calif.; Treasurer Dana Samuelson of American Gold Exchange in Austin, Tex.; and Secretary Barry Stuppler of Barry Stuppler & Company in Woodland Hills, Calif.

Also on the 2013–2015 PNG board are Mitchell Battino of Hudson Rare Coins in Princeton, N.J.; PNG Immediate Past President Jeffrey Bernberg of Rare Coin Company of America in Willowbrook, Ill.; John Maben of John Maben Rare Coins in Sarasota, Fla.; James Simek of Numisgraphic Enterprises in Westchester, Ill.; and Richard A. Weaver of Delaware Valley Rare Coin in Broomhall, Pa.



For additional information about PNG, visit www.PNGdealers.org or call 951-587-8300.

For more information on **Dillon Gage Metals**, please visit www.dillongage.com/metals or phone 800-375-4653. Follow **Dillon Gage** on Twitter @DillonGage, on Facebook at <http://www.facebook.com/dillongage> or the **Dillon Gage Metals** Blog: <http://dillongageblog.com/>. For the **Dillon Gage Metals** Smartphone App, visit the iTunes store (<https://itunes.apple.com/us/app/dillon-gage-metals/id586486914>) or Google Play (<https://play.google.com/store/apps/details?id=com.dillongage.metals>).

About Dillon Gage Metals

Dillon Gage Inc. of Dallas (DillonGage.com) was founded in 1976, and its companies include:

- **Dillon Gage Metals**, www.DillonGage.com/Metals, is one of the largest precious metals dealers in the U.S. (DillonGage.com/Metals) 800.375.4653
- FizTrade Online Trading, www.FizTrade.com, offers real-time trading for bid and ask markets for gold, silver platinum and palladium. 800.375.4653
- Diamond State Depository, www.DiamondStateDepository.com, is a precious metals and certified coin depository outside Wilmington, DE. (DiamondStateDepository.com) 888-322-6150
- International Depository Services of Canada Inc., www.IDSofCanada.com, is a precious metals and certified coin storage facility near Toronto. 855-362-2431
- Digital Metals is responsible for delivering advanced tools and technologies that enable dealers to be more successful in their businesses. The company offers cloud-based solutions for physical precious metals built upon the Digital Metals Platform.

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