



Dillon Gage Metals Caters to Retirement Investors' IRA Needs Company Assists Retailers and Institutional Clients in Managing IRAs

ADDISON, TEXAS (October 1, 2014)--Investors seeking to diversify can include select precious metals products in their Individual Retirement Accounts. The Taxpayer Relief Act of 1997 expanded allowable IRA holdings from gold and silver American Eagle coins to encompass a wide range of options, including Canadian Maple Leafs, Austrian Philharmonics and gold, silver, platinum and palladium bars that meet minimum fineness requirements, says Terry Hanlon, president of Dillon Gage Metals in Dallas.

In the huge U.S. IRA market, now valued at \$6.5 trillion, investors are diversifying their asset mix of mutual funds, equities and bonds with other products, including precious metals, Hanlon notes. Asset diversification has been recommended for generations by investment advisors, who typically suggest accumulating up to five percent of total assets in precious metals to hedge against inflation and protect against stock market declines. Assets held in Traditional, SEP, Simple, and Roth IRAs are eligible for transfer into physical metals. Transfers do not result in taxes or penalties.

"Dillon Gage Metals, as a leading wholesaler of precious metals, offers its clients a range of products that meet IRA requirements," Hanlon says. "Retailers and institutional clients can purchase a variety of products to meet their customers' investment needs, and we will store them at International Depository Services through coordination with a qualified IRA trustee or administrator. Coin dealers can set up self-directed IRAs for their clients using Dillon Gage's new Closed Loop IRA™ platform," Hanlon explains.

As part of Dillon Gage's Digital Metals services, the Closed Loop IRA platform was developed to streamline the process for retail investors, linking together all the parties in a seamless transaction: coin dealers, account administrators, wholesalers and storage facilities. "Through the use of advanced technology, exclusive to Dillon Gage, the process which was once considered complicated is now simplified and manageable for all parties," says John Humphrey, executive vice-president of Dillon Gage's Digital Metals. "That's thanks to the Closed Loop IRA platform."

Through the Closed Loop IRA dashboard on Dillon Gage's FizTrade platform (www.FizTrade.com), a coin dealer can initiate and track a client's precious metals IRA investment from start to finish from a single web-based browser. The customer can initiate the transaction via a widget embedded on the dealer's website.

Precious metals held in IRAs can be stored at either of two International Depository Services locations: New Castle, Delaware or Toronto, Ontario. As wholly-owned, independently-operated units of Dillon Gage, both centers are designed to meet the custody and distribution needs of institutional and individual investors, and they are managed by metals professionals with decades of financial experience.

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About Dillon Gage Metals

Dillon Gage Inc. of Dallas (DillonGage.com) was founded in 1976 and its companies include:

- Dillon Gage Metals (www.DillonGage.com/Metals), one of the largest precious metals wholesale trading firms in the world. The firm is recognized as authorized purchasers for all major world mints and maintains inventory in over 20 facilities around the world. 800-375-4653
- FizTrade Online Trading (www.FizTrade.com), which offers real-time trading for bid and ask markets for gold, silver, platinum and palladium. 800-375-4653
- Digital Metals (www.DigitalMetals.com), a resource responsible for delivering advanced tools and technologies that enable dealers to be more successful in their businesses. The company offers cloud-based solutions for physical precious metals built upon the Digital Metals Platform. 866-494-3577
- Dillon Gage Refining (www.dillongage.com/metals/refining), expert assayers and refiners of precious metal scrap, from low grade to karat scrap. Stone removal services and diamond experts on staff. 888-436-3489
- International Depository Services of Delaware (www.IDS-Delaware.com), a secure and insured precious metals and certified coin depository outside Wilmington, DE. 888-322-6150
- International Depository Services of Canada Inc. (www.IDSofCanada.com), a secure and insured precious metals and certified coin storage facility near Toronto. 855-362-2431

For more information on Dillon Gage Metals, please visit www.dillongage.com/metals or phone 800-375-4653. Follow Dillon Gage on Twitter @DillonGage, on Facebook at <http://www.facebook.com/dillongage> or the Dillon Gage Metals Blog: <http://dillongageblog.com/>. For the Dillon Gage Metals Smartphone App, visit the iTunes store (<https://itunes.apple.com/us/app/dillon-gage-metals/id586486914>) or Google Play (<https://play.google.com/store/apps/details?id=com.dillongage.metals>).

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